



THE CORPORATION OF THE TOWN OF
SAUGEEN SHORES

STAFF REPORT

Prepared By: David Burnside, Director of Engineering Services

Approved By: Ron Brown, CAO _____

Date: July 2, 2009

Subject: Tandem Plow Truck

RECOMMENDATION

That the Town of Saugeen Shores purchase a new a 2010 International 7600 Tandem combination plow and sander unit for from Viking Cives Limited for a quoted amount of \$199,958.00 plus applicable taxes.

BACKGROUND

The local firm of Viking Cives Limited in Mount Forest is the North American leader in innovation & dependability in snow, ice & plow truck equipment. The Town of Saugeen Shores has currently seven plow trucks equipped with equipment exclusively from this local firm. The local firm provides a superior product, excellent service, replacement parts available locally and combination plow and sander units that have proven to perform well and met all the Town expectations

This past year staff looked at four different truck chassis Freightliner, International, Western Star and Volvo.

In this day and age of specialization many of the main truck components were similar if not identical to other brands.

Although the equipment and the standard features on the truck chassis are very similar the International was chosen over the trucks for the following reasons:

1. The rear axle gear ratio of the International truck is the lowest of all the other trucks. The low ratio of the rear axle is best suited to winter maintenance operations.

2. Although all the trucks had the identical rear axle and identical rated weight of the rear axle, the suspension of the rear axle on the International is heavier at 46,000 lbs.
3. The International truck had a slightly heavier front axle at 22,000 lbs.
4. The wheel base of the International truck is the shortest.
5. Although the price was only one of the selection criteria, the International was the lowest price of the four plow trucks, the prices ranged from \$199,958 to \$213,496

Due to the fluctuating dollar, International trucks has increased the purchase price twice lately, the first one June 18th an increase of \$4,670 and the latest increase of an additional \$1,500 on July 2nd. As Viking-Cives had "locked in" an International chassis prior to the last two price increases that savings of \$6,170 is reflected in the purchase price, subject to Council's approval of this truck purchase.

It is recommended that the Town of Saugeen Shores purchase a new a 2010 International 7600 Tandem combination plow and sander unit for from Viking Cives Limited for a quoted amount of \$199,958.00 plus applicable taxes.

FINANCIAL IMPACT –

Included in the 2009 Budget \$225,000